

IN THE UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF OHIO
EASTERN DIVISION

HODELL-NATCO INDUSTRIES, INC.)	CASE NO. 1:08 CV 2755
)	
Plaintiff,)	JUDGE WELLS
)	
v.)	
)	
SAP AMERICA, INC., et al.)	
)	
Defendants.)	
)	

THE REVISED TRIAL EXHIBIT LIST OF SAP AMERICA, INC. AND SAP AG

SAP America, Inc. and SAP AG, through their undersigned counsel, hereby submit the following revised trial exhibit list, in accordance with Local Rule 39.1 and pursuant to the Court's Order of February 11, 2015 [ECF #279] relating to the admissibility of exhibits. SAP continues to reserve all rights.

<u>Trial Exhibit No.</u>	<u>Prior Exhibit No.</u>	<u>Date</u>	<u>Description</u>	<u>Bates Range</u>
A	004	2/6/2012	Pages from www.hodell-natco.com	N/A
B	005	11/1/2005	ERP Software: Latest news on ERP software, New SAP Business One 2005	HODL00494
C	007	10/20/2003	SAP Business One	HODL00535
D	008	10/14/2004	Handwritten Notes of Otto Reidl	HODL00108
E	009	10/14/2004	Correspondence from D. Van Leeuwen and D. Lowery to O. Reidl and K. Reidl	HODL00109
F	010	11/1/2004	Email from D. Lowery to O. Reidl, K. Reidl, D. Van Leeuwen and J. Woodrum	HODL00161
G	011	N/A	Required items to purchase and implementation of SAP Business One	HODL00163

H	012	10/31/2005	Handwritten Notes of Otto Reidl	HODL00174
I	013	2003	Customer Successes with SAP Business One: Solutions for Small and Midsize Businesses	HODL00453- HODL00481
J	017	2/6/2004	Handwritten Notes of Otto Reidl	HODL00729
K	021	11/16/2007	Email chain between M. Sotnick, O. Reidl, K. Reidl, D. Lowery et al.	SAP00002731- SAP00002734
L	024	2002-2009	Hodell – Natco Industries Inc. Condensed Income Summary for Calendar Years 2002-2009	HODL032391- HODL032400
M	030	12/19/2003	SAP Business One Software Marketing and Distribution Agreement	LSI-000016- LSI-000054
N	031	2/1/2007	SAP PartnerEdge Channel Agreement VAR between SAP America, Inc. and Lowery Systems, Inc.	LSI-000056- LSI-000119
O	032	12/31/2003	Limited Term SAP Business One Software Development Kit License (v.2.0)	LSI-000001- LSI-000015
P	047	2/5/2007	Email from D. Lowery to K. Reidl and J. Woodrum	HODL010078
Q	054	12/11/2006	Email chain between K. Reidl, J. Woodrum, D. Lowery et al.	HODL008887- HODL008889
R	056	1/12/2007	Email chain between K. Reidl, J. Woodrum, D. Lowery, O. Reidl et al.	HODL009497- HODL009499
S	057	1/12/2007	Email from J. Woodrum to K. Reidl	HODL009500- HODL009503
T	058	1/16/2007	Email from D. Lowery to J. Woodrum	HODL009659
U	068	4/13/2007	Email chain between K. Reidl, J. Woodrum et al.	HODL015419- HODL015421
V	087	5/14/2007	Email from D. Lowery to K. Reidl and O. Reidl	HODL015733
W	089	6/6/2007	Email from P. Killingsworth to K. Reidl, O. Reidl et al. [attachment not included]	SAP00002850
X	113	12/28/2007	Email chain between D. Lowery, M. Sotnic, J. Woodrum et al.	SAP00002829- SAP00002831
Y	119	7/17/2006	Sizing Transaction Volumes	LSI-010069

Z	120	N/A	Information on Jon Woodrum	N/A
AA	121	3/16/2006	SAP In-Flight Development and Hodell-Natco Implementation	N/A
BB	122	08/00/2004	SAP Business One Sizing Guide	LSI-009755
CC	124	4/25/2005	SAP Business One Statement of Direction Release 2005	N/A
DD	125	05/00/2006	A. Arthur, Dell Power Solutions , <i>Sizing Dell PowerEdge Servers for SAP Business One</i> (May 2006)	N/A
EE	126	4/2/2004	SAP Business One – Standard Configurations for the IBM eserver xSeries platform	N/A
FF	127	09/13-14/2004	Partner Meeting	N/A
GG	129	03/00/2006	Statement of Direction SAP Business One	N/A
HH	130	2005	Business Co-Innovation	LSI-006991
II	131	2005	SAP Business One Quick Reference Guide for use by SAP Channel Partners Only	LSI-007049
JJ	136	10/26/2005	Email chain between D. Kraus, T. Steffner, K. Lorenz, Jr. et al.	SAP00000334
KK	137	1/17/2005	Email chain between D. Kraus, D. Lowery, and D. Van Leeuwen	SAP00000336
LL	138	12/22/2005	SAP Business One Order Entry Forms	SAP00000432-SAP00000433
MM	139	5/16/2005	Email chain between J. Woodrum, A. Myrick, D. Lowery et al.	LSI01054375-LSI01054377
NN	140	5/17/2005	Email from J. Woodrum to D. Lowery	LSI-01054380-LSI-01054381
OO	141	1/25/2006	Email chain between G. Barnea, A. Myrick and M. Weis	LSI01057161-LSI01057166
PP	142	2/27/2006	Email chain between D. Lowery, A. Myrick and J. Woodrum, attaching	LSI01057508-LSI01057510
QQ	143	3/14/2006	Email chain between A. Myrick to J. Guagenti	LSI01057845-LSI01057846
RR	144	11/14/2006	Email chain between A. Myrick, J. Woodrum, D. Lowery and K. Winn	LSI01070047-LSI01070048

SS	145	11/14/2006	Email from J. Woodrum, K. Reidl, D. Lowery, M. Weissman, J. Guagenti, A. Myrick (email indicated attachment – no attachment to exhibit)	HODL008081
TT	146	1/16/2007	Email chain between K. Reidl, J. Woodrum, D. Lowery and O. Reidl	HODL009651- HODL009653
UU	151	4/17/2007	Email chain between M. Weis, P. Killingsworth, G. Ashley, et al.	SAP00002279- SAP00002280
VV	153	11/6/2007	Email from D. Lowery to J. Guagenti, J. Woodrum, Joe@lsichi.com	N/A
WW	157	4/16/2007	Email chain between R. Mehnert-Meland to D. Kraus, M. Sotnick et al.	SAP00004601
XX	159	4/17/2007	Email chain between G. Ashley, D. Kraus, D. Boessmann et al.	SAP00004633- SAP00004635
YY	160	4/18/2007	Email chain between M. Weis, R. Mehnert-Meland, G. Ashley, et al.	SAP00010143- SAP00010146
ZZ	165	10/11/2007	Email chain between G. Barnea to E. Neveux, attaching Results and Hodell Site Visit Summary	SAP00005988- SAP00005991
AAA	166	10/17/2007	Email from E. Neveux to P. Killingsworth et al.	SAP00003167- SAP00003168
BBB	167	10/17/2007	Email chain between M. Trinidad Martinez Gea, E. Neveux, G. Bagnoli	SAP00004427, SAP00004429
CCC	168	10/19/2007	Email chain between E. Neveux, G. Bagnoli et al.	SAP00004430- SAP00004433
DDD	195	1/24/2001	Correspondence from O. Reidl to D. Van Leeuwen, D. Jeffries, and K. Kelly	LSI01320353- LSI01320354
EEE	196	11/3/2005	Email chain between A. Poidomani to K. Reidl, et al.	HODL003561- HODL003563
FFF	198	10/14/2006	Email from J. Woodrum to R. Elliott	LSI02102107- LSI02102109
GGG	202	2/16/2007	Email chain between D. Lowery, K. Reidl, J. Woodrum and R. Elliott	LSI02110199- LSI02110203
HHH	210	12/13/2007	Email chain between A. Boyko, R. Elliott, B. Jamieson et al.	ACC000360- ACC000361
III	214	5/9/2005	Email chain between J. Woodrum, D. Van Leeuwen and D. Lowery	LSI02069474- LSI02069477
JJJ	216	10/10/2005	Email from J. Woodrum to D. Lowery, D. VanLeeuwen and A. Myrick	LSI01056174

KKK	217	3/14/2006	IBIS In-Flight – SAP Business One Product Add-on Status Meeting	LSI02086786-LSI02086788
LLL	224	6/26/2007	Email chain between D. Lowery, J. Woodrum, K. Reidl and M. Weissman et al.	LSI-000407-LSI-000410
MMM	227	12/22/2006	Email chain between J. Woodrum, K. Reidl, A. Myrick [attachment not included]	HODL009060-HODL009060
NNN	258	9/13/2007	Email chain between D. Kraus, R. Seligmann, N. Stenfeldt et al.	SAP00001064 – SAP00001072
OOO	260	9/28/2007	Email chain between D. Kraus, N. Stenfeldt et al.	SAP00011834 – SAP00011836
PPP	263	11/2/2007	Email chain between S. Fuerst, D. Shah, M. Sotnick et al., attaching Budget Approval Guidelines	SAP00002942 – SAP00002944
QQQ	264	12/4/2007	Email chain between R. Woodson to M. Sotnick, D. Kraus et al.	SAP00005351 – SAP00005352
RRR	265	1/10/2008	Email chain between M. Sotnick and P. Killingsworth	SAP00012912
SSS	266	5/20/2008	Email chain between P. Killingsworth, D. Kraus, R. Woodson and C. Mandala	SAP00003324 – SAP00003326
TTT	281	9/19/2008	Activant Business Analysis for Hodell-Natco Industries, Inc.	N/A
UUU	283	11/00/2006	SAP Statement of Direction: SAP Business One	N/A
VVV	291	12/24/2004	Hodell-Natco Industries, Inc., Inflight Enterprise Development Agreement	N/A
WWW	293	3/3/2006	Email chain between D. Lowery, A. Myrick et al.	N/A
XXX	294	3/3/2006	Email chain between D. Lowery, A. Myrick et al.	N/A
YYY	295	12/22/2005	Email from D. Lowery to T. Steffner, T. Lowe, D. Van Leeuwen, attaching SBOUS Pricing Royalty Spreadsheet	LSI01579159-LSI01579163
ZZZ	297	5/19/2005	Email from O. Reidl to D. Van Leeuwen, K. Reidl and D. Lowery attaching Signed 150-day release on SAP Business One Development	LSI01569814-LSI01569816
AAAA	299	1/2/2007	Email chain between K. Reidl, K. Winn et al.	N/A
BBBB	300	1/5/2007	Email chain between D. Reidl, K. Reidl, et al.	N/A

CCCC	301	1/5/2007	Email from K. Winn to All Users	N/A
DDDD	302	4/23/2007	Email from M. Weissman to J. Woodrum, D. Lowery, et al.	LSI01074120
EEEE	303	4/25/2007	Email from E. Johnson to J. Guagenti, J. Woodrum	LSI01353251-LSI01353253
FFFF	304	11/1/2007	Email chain between E. Johnson, T. Phillips, et al.	LSI02140460-LSI02140462
GGGG	305	11/5/2007	Email chain between E. Johnson, D. Lowery, J. Guagenti, et al.	LSI01359656-LSI01359660
HHHH	306	3/13/2006	Email chain between J. Guagenti, A. Myrick et al.	LSI01057798
IIII	307	9/14/2007	Email chain between P. Killingsworth, D. Kraus et al.	SAP00011741-SAP00011744
JJJJ	308	3/13/2006	Email chain between A. Myrick, J. Guagenti et al.	LSI01057801
KKKK	311	7/11/2003	Email chain between D. Van Leeuwen and K. Reidl	HODL003314-HODL003315
LLLL	312	7/24/2003	Email chain between O. Reidl, D. Van Leeuwen and K. Reidl	HODL003349-HODL003351
MMMM	316	12/23/2005	SAP Business One Software License Agreement between SAP America, Inc. and Hodell-Natco Industries	SAP00000434-SAP00000438
NNNN	318	4/25/2006	Email chain between J. Woodrum, K. Reidl, et al.	HODL006028-HODL006030
OOOO	320	5/22/2007	Email chain between K. Reidl, J. Woodrum and D. Lowery	LSI02121661-LSI02121663
PPPP	321	5/22/2007	Email chain between K. Reidl, J. Woodrum and D. Lowery	HODL015836-HODL015838
QQQQ	330	12/12/2007	Email chain between K. Murphy and J. Vislocky	N/A
RRRR	331	12/28/2007	Email chain between K. Murphy and J. Vislocky	N/A
SSSS	332	3/3/2008	Email from K. Murphy to J. Vislocky	N/A
TTTT	441	6/8/2007	Email from C. Woodrum to D. Kraus, D. Boessmann et al., attaching document entitled "Areas of SAP Performance Testing"	SAP00015462-SAP00015470
UUUU	448	08/00/2005	US Customer Visits and Partner Event	SAP00024335-SAP00024355

VVVV	450	09/00/2005	SAP Business One SDK Performance Results Solution Management	SAP00024258-SAP00024267
WWWW	453	07/00/2004	SAP Business One Sizing Guide	N/A
XXXX	457	3/25/2008	Email chain between P. Killingsworth and J. Gillespie	SAP00014307-SAP00014309
YYYY	459	N/A	Spreadsheet of Business One customers	N/A
ZZZZ	700	N/A	Spreadsheet entitled "B1 Customers Global 50+ users"	2SAP00000001
AAAAA	701	N/A	Spreadsheet entitled "B1 Customers Global 100+ users"	2SAP00000002
BBBBB	82	04/25/2007	Email chain between D. Lowery, M. Sotnick et al.	LSI-000174-LSI-000175
CCCCC	85	04/25/2007	Email from D. Lowery to K. Reidl and O. Reidl	HODL015580
DDDDD	123	01/30/2006	FKOM Notes	
EEEEE	152	07/06/2007	Email from D. Lowery to J. Woodrum	LSI-000194
FFFFF	240		Document from SAP Entitled "SAP Business One 'Sweet Spot' Overview for Partners: Targeting Prospects for the SAP Small-Business Solution"	
GGGGG	251	03/13/2006	Email chain between U. Ziv, G. Shamia et al., attaching Key assumptions	SAP00013192-SAP00013195

Respectfully submitted,

/s/ Gregory J. Star

Gregory J. Star (admitted *pro hac vice*)

Drinker Biddle & Reath LLP

One Logan Square, Suite 2000

Philadelphia, PA 19103-6996

Telephone: (215) 988-2700

Facsimile: (215) 988-2757

Attorney for SAP America, Inc. and SAP AG

CERTIFICATE OF SERVICE

I hereby certify that on this 13th day of February, 2015, copies of the foregoing Revised Trial Exhibit List of SAP America, Inc. and SAP AG was filed and served electronically on Hodell-Natco Industries, Inc. via ECF. No service has been made upon LSi-Lowry Systems or IBIS because previous attempts to serve these entities at their last known addresses have been returned to sender as undeliverable.

/s/ Gregory J. Star
Gregory J. Star (admitted *pro hac vice*)